

Perception Point MSP Program



Boost Your Business with Security for the Modern Workspace

Perception Point provides AI-powered, human driven security for users across email, browsers, and SaaS applications. By uniquely combining the most accurate threat detection platform with an all-included, 24/7 managed incident response service, Perception Point reduces MSP and MSSP overhead, providing ongoing support and incident management for end-customers. MSPs around the globe use Perception Point to proactively prevent phishing, BEC, ATO, malware, spam, insider threats, data loss, zero-days, and other advanced attacks well before they impact the end-user.

PROTECT MORE

Unparalleled detection powered by novel AI/ML engines, computer vision and robust anti-malware capabilities combined with an intuitive Partner-driven Console and an integrated managed Incident Response service.

MANAGE LESS

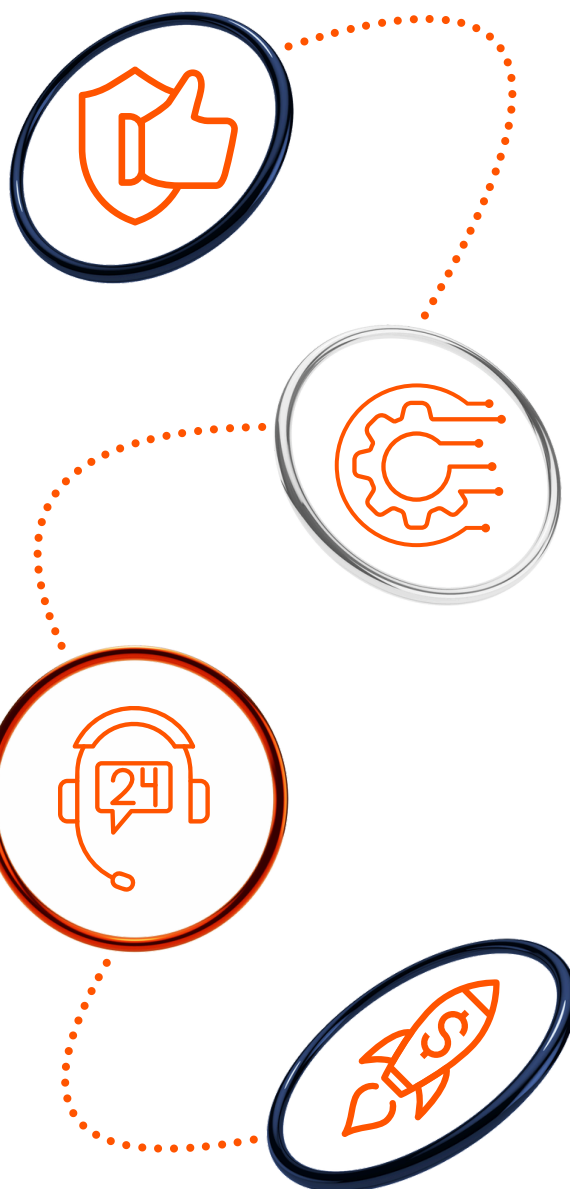
Eliminate onboarding complexity with Plug & Play, 5-Minute deployment and Multi-tenancy support. A dedicated team of experts that will support your demos and POC processes to shorten your sales cycles, help you win deals faster (POC win rates are over 90%), and cut the overall time and service resources.

GAIN PEACE OF MIND

Offload security tasks with a natively integrated incident response service provided at no extra cost. Our team of cybersecurity experts acts as a force multiplier to your staff by managing incidents, improving SLAs, optimizing detection, and providing ongoing insights and support for your customers.

ENJOY HIGH PROFITS

Enjoy high margins, along with volume discounts and MSP product bundles. With over 97% Client Retention and many Upsell/cross-sell Opportunities you can expect long-term growth and profitability.



Partner Up for Mutual Success

The [Perception Point MSP Program](#) is aligned with our channel first strategy, designed to boost the success of our MSP partners across the globe with technical training, marketing resources, and sales and delivery support. Protect your customers with a comprehensive offering, including email, browser, and collaboration security and security awareness training.

Dedicated MSP Team

Tailored, proactive support from a dedicated team of experts (sales manager, presales, and marketing) to overcome challenges and help you achieve your goals.



Certification Plan for MSPs

Periodic courses, webinars and a certification plan to train you and your team on features, technologies and best practices when using Perception Point products.



Demo and NFR Licenses

Learn and gain “hands-on” experience on how to sell and provide your customers the full demo experience.



MSP Resources

A comprehensive knowledge center including technical, marketing, and sales enablement tools including datasheets, product documentation & demo clips, sales decks, battle cards, etc.



Partners are searching for vendors who are easy to do business and can automate the selling process, resulting in greater profitability. Perception Point's partner program is designed to assist partners in growing their businesses and increasing collaboration and engagement

Channel Next, Cybersecurity Service Provider, UAE



Become a Partner!

Market Recognition & Regulatory Compliance

